#### BUCKETS FOR BENEFIT

Buckets for Benefit is a program designed to help organizations raise money by selling premium laundry detergent, fabric softener, dish soap and other products. Organizations that team up with Buckets For Benefit make a profit while providing a product used in every household, daily.

In this overview you will find information about how our program operates. Your organization will sell our proven, best-selling products retaining a profit

## **Products**

## Detergents (5 gallons approx. 300-500 loads per bucket)

- Original Scent \*equivalent to Tide Original
- Calm and Clear \*equivalent to Tide Free and Gentle
- Original Breeze Scent \*equivalent to Tide plus Febreze
- Original Spring Dew Scent \*equivalent to Tide plus a touch of Downy
- Original with Bleach \*equivalent to Tide Bleach Alternative
- · Green Original Scent \*equivalent to Gain Original
- Green Mango Passion Scent \*equivalent to Gain Apple Mango Tango

# Fabric Softener (5 gallons approx. 300-500 loads per bucket)

- Spring Dew Fabric Softener \*equivalent to Downy April Fresh
- Green Island Tropics Fabric Softener \*equivalent to Gain Island Fresh

# Dish Soap (5 gallons and 1 gallon available)

Sparkly Dish Soap (blue) \*equivalent to Dawn

#### <u>Pods (160 count)</u>

- Original scent \*equivalent to Tide Pods
- Calm and Clear \*equivalent to Tide Free and Gentle
- Scent Boosters \*equivalent to Snuggle
- Dishwashing Pods \*equivalent to Cascade

#### Hair and Skin (1 gallon)

- Salon Style Shampoo \*equivalent to Pantene
- Salon Style Conditioner \*equivalent to Pantene
- Men's Body Wash \*equivalent to Axe
- · Women's Body Wash \*equivalent to Victoria's Secret

### Dryer Sheets (3 boxes of 80 count)

- Green Island Tropics \*equivalent to Gain Island Fresh
- Outdoor Breeze \* equivalent to Bounce Outdoor Fresh

## Fizzy Bath Bombs (12 count of approximately 5oz bath bombs)

- Assorted scents
- Each 5 gallon bucket is manufacturer sealed and includes a pump. \*As of 9/17/19 1-gallon containers will no longer include a pump.
- · Each order of Pods is manufacturer packed.
- · Long stem 5 gallon pail pumps.
- All products are manufacturer packed and sealed. All weights, ounces, counts and
  measurements are approximate and are subject to change without notice. Items are not
  being sold as Proctor and Gamble products, Unilever products, Sun Corporation or Victoria's
  Secret products. Tide, Tide Free and Gentle, Tide plus Febreze, Tide plus a Touch of Downy,
  Tide Bleach Alternative, Gain, Gain Apple Mango Tango, Gain Island Fresh, Downy April
  Fresh, Dawn, Cascade, Pantene, Axe, Bounce Outdoor Fresh, Snuggle Blue Iris, Snuggle
  Wild Orchid and Victoria's Secret, Dove, Garnier are registered Trademarks. All rights
  reserved.

# Pricing, Profit and Payment

- Buckets for Benefit has the exclusive right to provide all 5 gallon buckets and all other products for this program (the "Organization") will purchase the buckets and all other products from Buckets for Benefit that are sold to consumers.
- All premium buckets will be sold for \$45 by the Organization, which includes a pump, all high-quality buckets will be sold for \$35, which includes a pump, all pods will be sold for \$35, all 1 gallons will be sold for \$25, all scent booster will be sold for \$16 and all dryer sheets will be sold for \$16. The Organization may not offer the products at any other price, whether higher or lower.
- The Organization will pay Buckets for Benefit \$32 for each premium 5 gallon bucket for the first 299 buckets (profit for first 299 is \$13 the difference between \$45 sale price and \$32 purchase price) sold.
- The Organization will pay Buckets for Benefit \$31 for each premium 5 gallon bucket for 300 or more buckets (300th plus bucket profit is \$14 the difference between \$45 sale price and \$31 purchase price) sold.
- The Organization will pay Buckets for Benefit \$30 per individual sale for all pods (laundry 160 count, dishwashing 160 assorted and scent boosters 160 count). The Organization will retain \$5 per individual sale for all pods (laundry 160 count and dishwashing 160; the difference between \$35 sale price and \$30 purchase price).
- The Organization will pay Buckets for Benefit \$20 for each 1 gallon sold. The Organization will retain \$5 for each 1 gallon (the difference between \$25 sale price and \$20 purchase price) sold.
- The Organization will pay Buckets for Benefit \$11 for 3 boxes of 80 count dryer sheets. The
  Organization will retain \$5 for 3 boxes of 80 count dryer sheets (the difference between \$16
  sale price and \$11 purchase price). Dryer sheets cannot be sold separately. Three boxes
  per order will be the same type, no mixing allowed.
- If the Organization achieves free shipping, cash awards will be granted to the first, second and third place sellers for the Organization (1st = \$100, 2nd = \$50, 3rd = \$25). The Organization is responsible for asking/telling Buckets for Benefit that they want/have achieved the cash incentives. If Buckets for Benefit is not notified by the organization prior to receiving an invoice, the cash incentives may be void.

- Mega Incentives are determined between Buckets for Benefit and the Organization per verbal agreement.
- The Organization will be responsible for collecting, counting and handling all money. Buckets
  for Benefit is not responsible for any money collected/raised by the Organization. All checks
  received from consumers for all products will be payable to the Organization and not to
  Buckets for Benefit.
- All payments for products (5 gallons, pods,1 gallons, scent boosters, dryer sheets and bath bombs) will be paid to Buckets for Benefit in the form of a lump sum by Organization. Tax not included in any of the above pricing. Tax does not apply to Organizations that provide a tax exemption number/form. Any and all taxes due are the sole responsibility of the Organization. If the Organization is not tax exempt they will be charged sales tax at 8.225% (percentage may change without notice).
- Buckets for Benefit accepts checks, money orders and c cashier's check as form of payment from the Organization. Purchase orders and personal checks are not accepted. There will be a service charge of \$100 on any returned checks. Please allow 1-2 weeks for processing of payment.
- Payment to Buckets for Benefit is required before the buckets and/or products will be delivered. Once Buckets for Benefit has received payment, products will be delivered to a set location (please allow 1-3 weeks for processing).
- A cancellation fee of up to \$250 will be applied to all organizations who fail to complete a
  fundraiser after order forms have been created and/or mailed. If professionally printed order
  forms were created and shipped, those will be added to the cancellation fee.

## Order Forms and Placing Final Order

- Order forms will be emailed at no cost to the Organization and will be personalized according
  to the program (view sample order form at <a href="www.bucketsforbenefit.com">www.bucketsforbenefit.com</a>; sample may be
  different than actual form depending on product changes/pricing). This includes adding the
  sales periods the Organization plans to sell within. The Organization will determine the sales
  period for the set program (beginning sales date and ending sales date). Extending the sales
  period will change delivery and pick-up date for consumers.
- Any and all order forms made by Buckets for Benefit for an organization initiating a fundraiser
  and who has agreed to the program guidelines via the contact information form on the
  website <a href="https://www.bucketsforbenefit.com">www.bucketsforbenefit.com</a> can only be used as part of a fundraiser conducted
  through Buckets for Benefit. Using an order form created by Buckets for Benefit in
  conjunction with another fundraising company is STRICTLY prohibited and will result in a
  \$250 customization/handling fee. We reserve all rights to any order forms and produced for
  an organization.
- Professionally printed order forms (optional) can be ordered by the Organization from Buckets for Benefit. These order forms are printed on a cardstock type paper and will be shipped to the address provided on the Order Form Information and Sign-Up page.
   Professionally printed order forms are not free and will require payment at the end of the fundraiser. The total for order forms/shipping will be deducted on the final invoice. If the Organization reaches their free shipping goal, the professionally printed order forms will be free. Order form prices may vary and are subject to change (usually run \$0.30-\$0.40 each).
   If the Organization chooses to have order forms printed/shipped, please allow extra time for processing and shipping.
- Organization will be responsible for determining a number of professionally printed order forms before sales period begins. There will be a \$2.00 plus shipping charge per order form for any additional order forms printed.
- Organization maybe be required to provide secured terms of payment for professionally printed order forms such as credit, debit or other agreed upon payment.

- Organization is responsible for distributing order forms, keeping track of orders, collecting
  payment and returning the final order to Buckets for Benefit. Buckets for Benefit will not be
  responsible for lost or stolen money/order forms. It is the Organization's responsibility to make
  sure each order form is turned in by the set date and are all accounted for. Please double
  check all order forms before turning in the final order.
- Once sales ending period nears, a final distribution spreadsheet (optional) will be provided to
  the Organization by Buckets for Benefit. However, the Organization may choose to turn in
  final order however they so choose (word document, excel spreadsheet, picture, etc). It is the
  Organization's responsibility to make sure the final order is accurate, completed and turned in
  on the set date. Buckets for Benefit is not responsible for mistakes made by the Organization
  on the final distribution spreadsheet/final order.
- After the fundraiser deadline has been reached, it is the Organization's responsibility to notify
  Buckets for Benefit of the number of buckets and/or products that need to be ordered and if
  they have achieved the cash incentives. At this time, Buckets for Benefit will then send an
  invoice to the Organization stating number of buckets and/or products, shipping cost (if free
  shipping goal is not met), tax (if applicable), cash incentives and payment due to Buckets for
  Benefit. Buckets and/or products will not be delivered until payment is received and cleared
  from Organization.
- Minimum of a 50 5-gallon bucket order is required per individual fundraiser in order to qualify
  for the shipping rates specified in the Free Shipping By State Guide. No other products can
  be combined to meet this minimum, <u>strictly 5-gallon buckets only</u>. If the minimum is not met,
  a surcharge may be implemented depending on distance from a distribution center, quantity
  sold, shipping cost or other.
- After the final spreadsheet has began processing, no other corrections/ additional spreadsheets will be accepted.
- Once the organization has been invoiced, no other orders may be corrected or added to the order.

# Shipping, Delivery and Returns

- Free shipping is offered to Organizations that sell the minimum dollar amount of products listed on the Free Shipping Guide (see *Free Shipping Guide* below). The total sales amount is how much the organization must pay after profit has been deducted. If that sales minimum dollar amount is not met, shipping rates apply. These shipping rates are subject to change without notice. Organizations that sell less than 50 5-gal buckets during the said fundraiser may be subject to extra shipping costs. Final sales that result in selling less than the minimum dollar amount will require an additional shipping charge of approximately \$80 per pallet or \$1-\$3 per individual item.
- All shipping quotes/charges are approximations for shipping to commercial locations and depend on weight/quantity. Residential locations may require an additional shipping charge and are not always guaranteed. All shipping quotes/prices are subject to change.
- Any and all substantial orders will need to be shipped to a commercial address only.
- Shipping charge must be paid before buckets will be ordered. Allow up to 3 weeks for delivery. Free shipping goals are subject to change and will vary per state.
- A set date and location will be determined for products to be delivered to Organization (dates
  may be subject to change). Delivery dates are not chosen by the Organization. We can
  usually accommodate delivery requests but delivery dates can be subject to change. We do
  not always have control of delivery schedules.
- Pick-up times for the Organization's consumers may not be held during time of delivery.
- All orders must be inventoried by a Buckets for Benefit employee with the Organization's representative (responsible party). A representative of the Organization must be present at time of delivery. If no one is present, orders will be left at location provided on the Order From

#### FREE SHIPPING BY STATE GUIDE

State	Total Sales Amount Needed to achieve free shipping goal after profit is deducted	Shipping cost if free shipping goal is not met after profit is deducted
Alabama	\$2500	\$280
Alaska	Call for Information	NA
Arizona	\$5000	\$500
Arkansas	\$1600	\$250
California	\$6000	\$600
Colorado	\$4000	\$500
Connecticut	\$4000	\$500
Delaware	\$5000	\$500
Florida	\$4000	\$500
Georgia	\$3000	\$300
Hawaii	Call for Information	NA
Idaho	\$6000	\$600
Illinois	\$1600	\$250
Indiana	\$1600	\$250
lowa	\$2500	\$280
Kansas		\$300
	\$3000 \$1600	\$250
Kentucky	*	\$300
Louisianna	\$3000	
Maine	\$6000	\$600
Maryland 	\$5000	\$600
Massecutes	\$4000	\$500
Michigan	\$2500	\$280
Minnesota	\$3000	\$300
Mississippi	\$2500	\$280
Missouri	\$1600	\$250
Montana	\$5000	\$500
Nebraska	\$4000	\$400
Nevada	\$6000	\$600
New Hampshire	\$5000	\$600
New Jersey	\$5000	\$600
New Mexico	\$5000	\$500
New York	\$5000	\$600
North Carolina	\$3500	\$350
North Dakota	\$4000	\$500
Ohio	\$2500	\$250
Oklahoma	\$3000	\$300
Oregan	\$6000	\$600
Pennsylvania	\$3500	\$350
Rhode Island	\$5000	\$500
South Carolina	\$4000	\$500
South Dakota	\$4000	\$500
Tennessee	\$1600	\$250
Texas	\$3500	\$350
Utah	\$6000	\$600
Vermont	\$4000	\$500
Virginia	\$4000	\$500
Washington	\$6000	\$600
West Virginia	\$3500	\$350
Wisconsin	\$3500	\$350
Wyoming	\$5000	\$500

Shipping costs are subject to change without notice. Minimum may be required in order to get these exact shipping rates.

